



## EDUARDO GUERRERO

CHIEF SALES OFFICER / MANAGING DIRECTOR,  
GOVERNMENT SECTOR

During his tenure of over two decades in Softtek, Eduardo Guerrero has held various management positions. In his current role, Mr. Guerrero heads the global sales organization, in charge of the integration of the commercial and business development processes across the Americas, Europe and Asia.

Having led the Financial Services and Government business units at Softtek, Eduardo possesses vast experience in two of the largest and most demanding IT services segments. This background has allowed him to manage multi-million-dollar accounts and complex engagements. He has led the sales and client relationship management teams for many of Softtek's largest and more ambitious projects.

Prior to his current role, Eduardo served as VP of Sales and Business Development for Softtek Mexico, a position in which he led the organization's efforts to consolidate as one of the country's premier solution provider. He also has been a participant in Softtek's management council since the year 2000, helping draft the organization's strategic and operational directions.

Mr. Guerrero holds an MBA and a Computer Systems Engineering degree, both from Instituto Tecnológico de Estudios Superiores de Monterrey, Campus Estado de Mexico.